

### **Outline**

Background: About NSF & me

Machanice of proposal process

### **National Science Foundation**

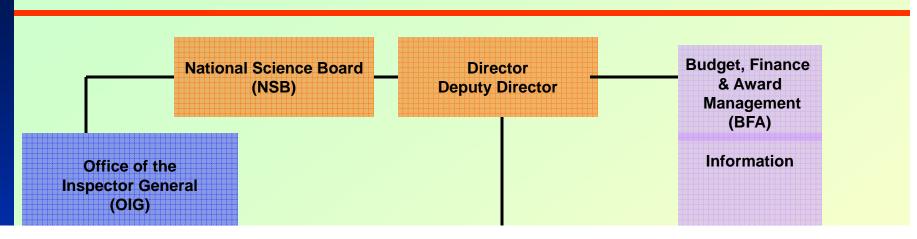
Not a foundation

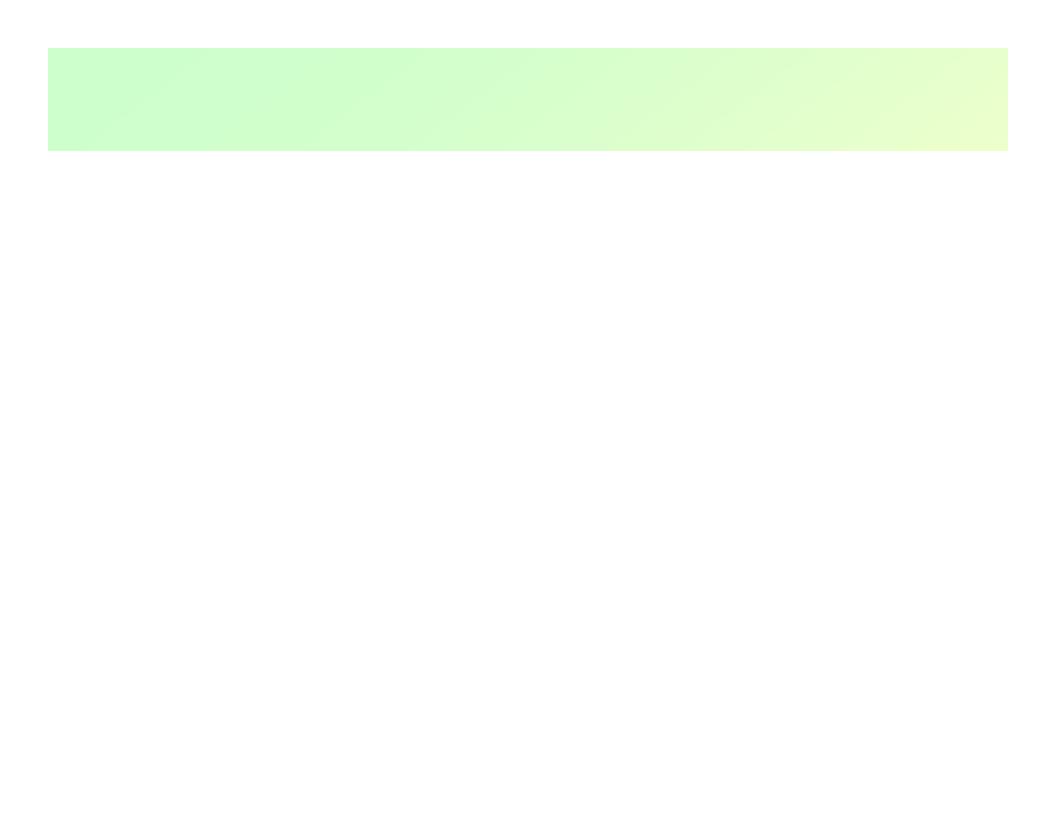
Established by Congress in 1950 "to promote the progress of science; to advance the national health, prosperity, and welfare..."

Independent agency—outside Cabinet
Guided by National Science Board
Merit review (from ONR) & COV (since mid1970s) to award grants & evaluate process
Permeable—borrows university faculty
Translator and transducer



### **NSF Organizational Chart**





# **Proposal Submission**



#### How?

Via FastLane (<a href="https://www.fastlane.nsf.gov">http://www.grants.gov</a>) or Grants.gov
 (<a href="https://www.grants.gov">http://www.grants.gov</a>)

#### Who?

- Universities and colleges
- Non-profit, non-academic organizations
- For-profit organizations
- State and local governments

#### To whom?

Categories of Funding Opportunities

#### Wh

# Proposal Submission - Categories of Funding Opportunities

## **Program Description (or Announcement)**

- broad, general descriptions of programs

# **Proposal Submission - What?**

#### Letters of Intent

- Only if required by the program
  - Intent: to help NSF gauge size and range of competition
  - <u>Content</u>: PI's and co-PI's names, proposed title, list of possible participating organizations, and synopsis
  - Not externally evaluated or used to decide on funding

### **Preliminary Proposal**

- Only if required by the program
  - Intent: reduce proposal preparation effort, increase quality of full proposals, inform review process
  - Contents: based on the program
  - Review and decisions: merit review to aid decisions
    - Invite or not; Encourage or not

### **Full Proposal**

Typical submission to NSF



# **Proposal Submission - When?**

### Published in program descriptions and solicitations Target dates

 dates after which proposals still accepted, but may miss a particular panel

#### **Deadline dates**

 dates after which proposals will not be accepted for review

#### **Submission Windows**

 designated periods of time during which proposals accepted for review

# Accepted any time - After speaking with a Program Director

 e.g. SGER (Small Grants for Exploratory Research), conference/workshop proposals, supplements



### **Words of Caution**

#### Plan Ahead!!

- Don't wait until the last minute.
- Don't count on getting a time extension

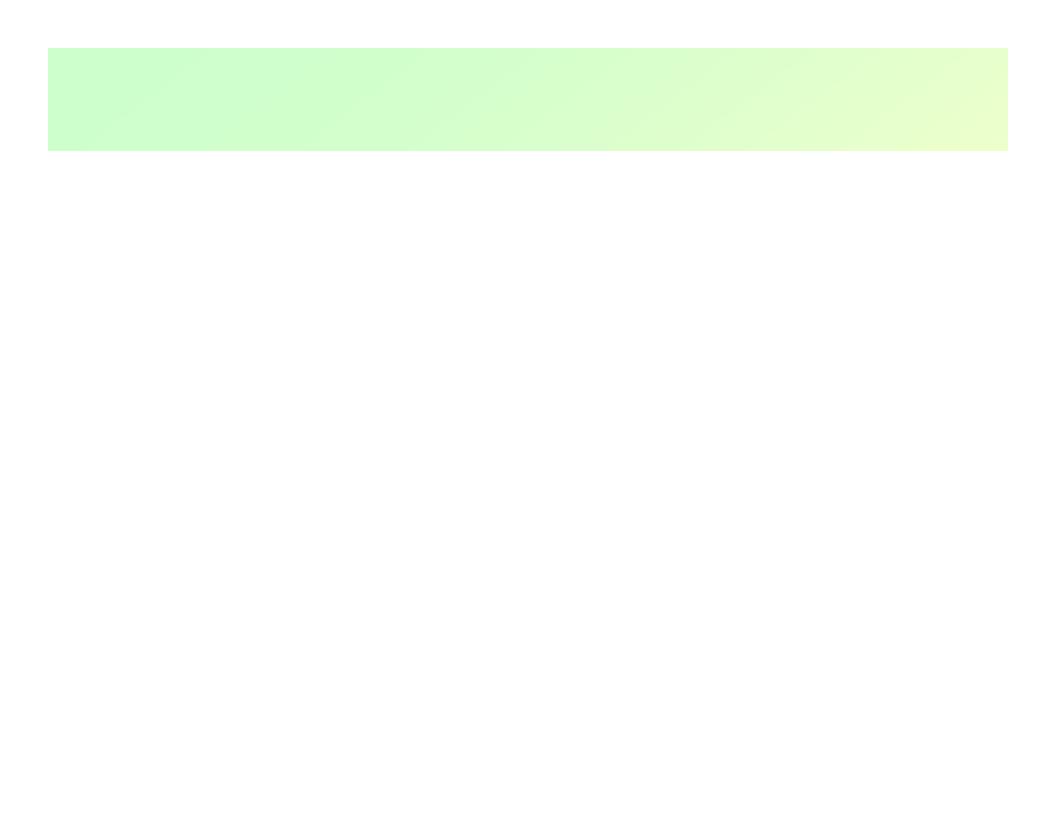
#### **Submission**

- Check before you submit
  - Print out from FastLane to ensure pdf conversion is correct
- Work with your Sponsored Projects Office

#### After submission

- Acknowledgment and FastLane proposal status page
- FastLane Proposal File Update module
  - Parts of a proposal may be replaced after submission
  - Don't count on this, the word is may, not can.





# **Proposal review process**

#### **Administrative Review**

- Printed, checked, transferred to Division/Office
- . Accionad to program eluctor coction ata

### **NSF Merit Review**

NSF invests in the best ideas from the most capable people, as determined by competitive merit review.



### **Merit Review Criteria**

#### Intellectual merit

- Creativity and originality and transformative potential
- Potential to advance knowledge
- Concep



# Ways To Allocate Funds For Science

### Legislators may allocate funds

- Earmarking and Pork Barrelling
- + Democratic
- + Legitimate
- + Distributional fairness
- "Political"
- Inexpert
- Culturally corrosive
- ... More than \$4.5B (est.) spent by earmark



# **Another Way To Allocate**

# Strong Manager (DARPA)

- + Flexible and responsive
- O Assumes clear objectives and standards
- O Requires outcome accountability
- 0 May not work for all aims or fields
- Projects have defined objectives, programs

# One Final Option...

### Formula funding

• \$\$= 
$$\alpha \xi + \beta \psi +$$

### So....

### Merit review is a choice...

There are alternatives.

NSF made its choice at "birth," has adapted over the decades, and thrived through merit review

Merit review informs and guides POs, who are active scientific decision makers—a mixed model

And some purposes of merit review are subtle ....



# Merit review in principle...

A process for "grading the grain" and allocating scarce resources, of course.

 NIH: reviewers are asked to evaluate the science, the whole science, and nothing but the science of a proposal

But it is also much more...



# **A Source of Expert Advice**

# **Mode of Scholarly Communication**

Original ideas circulate among influential scientists, which helps prepare the field to accept them

People may become aware of or involved in activities (workshops, meetings, panels,

# **Enactment of Professional Authority**

Distinguishes science from other endeavors (we don't use merit review to make most allocation decisions!)

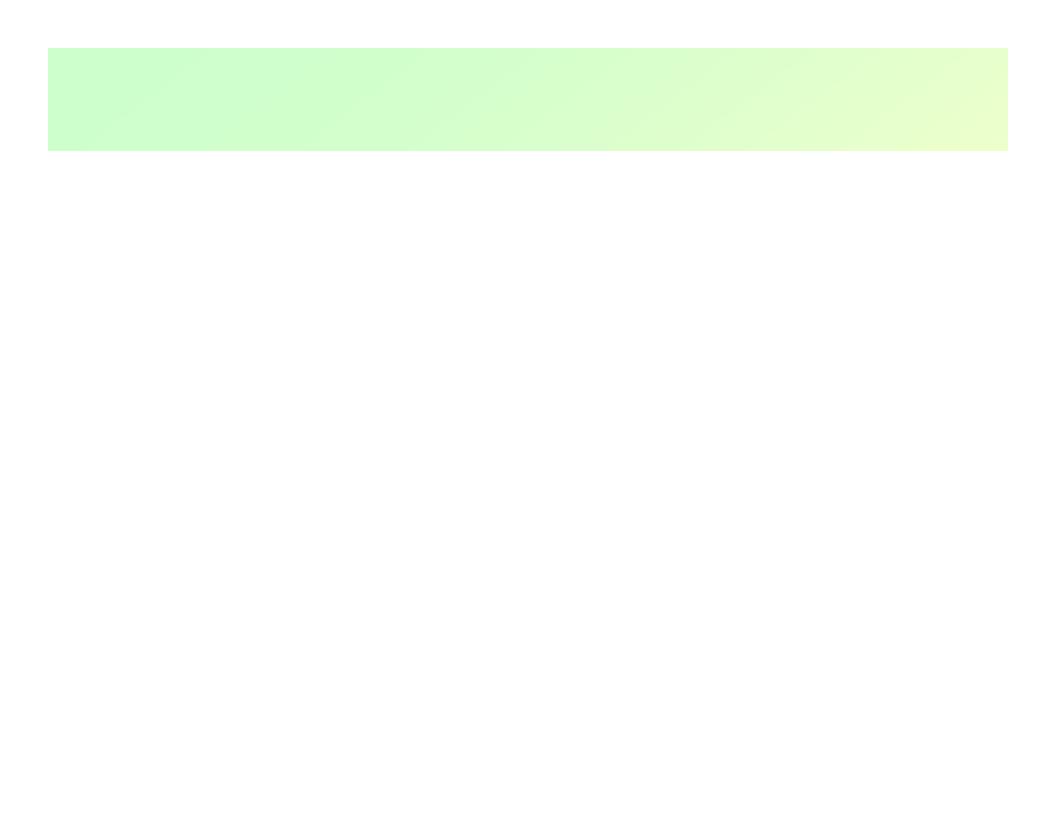
 Symbolic importance as a badge of cultural distinctiveness and professional autonomy

Creates a "preserve" for evaluation and decision making that is relatively free of other considerations (e.g., politics, fads).





# **Competing Values**



### **Merit Review Criteria**

#### Intellectual merit

- Creativity and originality and transformative potential
- Potential to advance knowledge
- Concep

### **Merit Review**

#### **Mail Reviews**

- Identifying reviewers:
  - Reviewer suggestions by the PI
  - Program Director's knowledge of the research area
  - References listed in proposal
  - Recent meeting programs of professional societies
  - Recent authors in scientific and engineering journals

### **Basis for decisions: Reviews**

#### **Written Reviews**

- Substance of the review is more important than the rating.
- Program Director analyzes reviews.
  - Fairness
  - Substance of the reviews
  - Technical problems raised in the reviews
  - · Reasons for the reviewer concerns or enthusiasm
  - Information not available to the reviewer (e.g. updates)
- Program Director sometimes obtains additional reviews or comments from the PI

### **Basis for Decisions: A Balanced Portfolio**

## Innovation and Creativity

Potentially transformative proposals

Breadth of research areas

Priority areas and systems

**Demographics and Diversity** 

Broadening participation

Institutional impact-RUI, EPSCOR, etc.

Integration of research & education

International collaborations



### **Outline**

You now have an expert's understanding of the proposal review and decision processes

Research proposal preparation

- Getting started
- The proposal & proposal writing tips



# Research proposal preparation

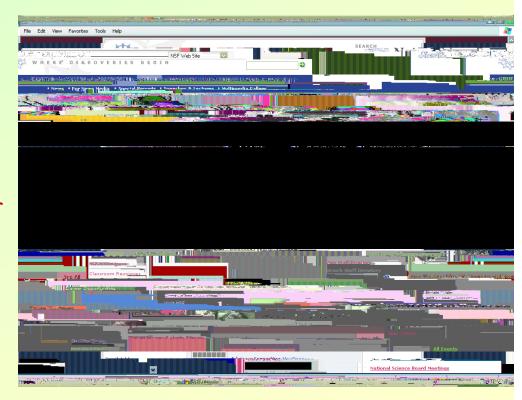
A good proposal is a good idea, well

## **Step 1: Getting started**

# There is no substitute for a good idea!

# Find the right program early!

 It's better to do this well before you write, than after you get your reviews back.





#### Develop your brilliant idea

#### **Key Questions**

- What do you intend to do?
- Why is the work important?
- What does the literature provide?
- How are you going to do the work?

#### Make sure it is original and exciting

- Survey the literature
- Talk with others in the field

#### Convince people that you can do it

- Obtain preliminary data
- Develop arguments to support feasibility
- Determine available facilities and resources
  - What you have
  - What collaborators can help with



## Finding the right program

#### What to look for:

- Goal of program or announcement
- Eligibility
- Special requirements
- Deadlines or target dates

#### Where:

- www.nsf.gov
- Program Directors (phone, email)
- MyNSF

Read the program description or solicitation carefully.



# MyNSF http://www.nsf.gov/mynsf/



# **Step 2: The Proposal**

# The Grant Proposal Guide

Get it -

## **Parts of a Proposal**

Cover sheet and certifications

**Project summary** 

Both intellectual merit and broader impacts described

Table of contents

**Project description** 

References cited

Biographical sketches

**Budgets and justification** 

Current and pending support

Facilities, equipment and other resources

Special information/documentation

NO reprints, preprints, letters of endorsement

**Single Copy Documents** 

Reviewer suggestions, deviation authority, confidential information, etc.



## **Project Summary**

#### This page is critical:

- It influences which program or panel will review your proposal.
- It must address both review criteria
  - If not, then returned without review.

#### Intellectual Merit

- Describe the research problem & its importance
- State the overall goal and specific aims
- Describe how the aims will be achieved

#### **Broader Impacts**

 Educational & outreach activities; infrastructure; dissemination of results; underrepresented

#### **Project Description**

15 pages to cover:

Objectives and expected significance Relation to present state of knowledge

## **Advice: Project Description**

A proposal is not a linear document p

#### Advice: The reader over your shoulder

The reviewer may not be an expert in your specific field

Make it easy for reviewers to like your proposal—show you're committed, engaged

Lost on page one is lost forever

Figures and tables get your point across clearly

You cannot predict what a reviewer will notice



#### Advice: Be reasonable

#### Be aware of the scope:

"Too ambitious" vs. "Too narrow"

## Be honest and up-front:

- Address issues, don't try to hide them
- Acknowledge possible research complications problems and have

## **Biographical Sketch**

# Professional Preparation Appointments Publications

5 closely related

# **Budget**

# **Current and Pending Support**

# List everything

current, pending, and anticipated

#### Be careful of overlap

 Perception of overlap could be detrimental in the review.

#### **Dual submissions**

Only when they are allowed



# Why do some proposals fail?

#### Absence of original ideas or hypotheses

- Incremental
- Not exciting or original

#### **Errors**

- Unclear or incomplete expression of aims
- Faulty logic or experimental design
- Less than rigorous presentation

# Unrealistic, sloppy or incomplete Resources and facilities not in place

- PI qualifications/expertise not evident
- Necessary collaborations not documented



#### If you have to resubmit...

#### Stay calm!

Take ten... breaths, hours, days

#### **Funding and afterwards**

#### **Funding**

- Budget and scope may be negotiated before award
- Funding may be as a standard grant (all \$ at once) or continuing grant (\$ released annually).

#### **Afterwards**

- Do what you promised (pretty much)
- Notifications & Requests via FastLane
- Supplement opportunities
  - REU Research Experience for Undergraduates
  - ROA Research Opportunity Awards
  - RET Research Experience for Teachers
- Submit annual and final reports



# **Getting Support in Proposal Writing**

#### **NSF** Publications

Program Solicitations

Grant Proposal Guide

Web Pages

 Funded Project Abstracts

 Reports, Special Publications

#### **Program Directors**

Incumbent

Former "Rotators"

Mentors on Campus

**Previous Panelists** 

Serving As A Reviewer

Sponsored Research Office

Successful Proposals



